

Listing of Claims:

1. (Currently Amended) A method for facilitating targeted marketing over a telecommunication network, comprising:

receiving at a processor a telephone call from an originating party, the telephone call including having routing information sent directly from an originating party to for routing the telephone call to a called terminating party, wherein the routing information includes one of a telephone number and IP address of the called terminating party;

upon receipt of the telephone call, routing the telephone call ~~from~~^{by} the processor directly to the called terminating party based on the routing information;

determining an identity of the called terminating party based on a query, which occurs at the processor, of a directory database that stores information associating contact information with the identity of the called terminating party;

determining at the processor targeted marketing material based on the identity of the called terminating party; and

providing the targeted marketing material ~~from the processor~~ to the originating party.

2. (Original) The method of claim 1, wherein the telephone call is a toll-free telephone call.

3. (Currently Amended) An apparatus for facilitating targeted marketing over a telecommunication network, comprising:

a processor; and
a memory in communication with the processor, the memory for storing a plurality of processing instructions directing the processor to:

receive a telephone call having routing information ~~sent directly from an originating party, the telephone call including routing information for routing the telephone call to a called terminating party, wherein the routing information includes one of a telephone number and IP address of the called terminating party;~~
~~upon receipt of the telephone call, route the telephone call directly to the terminating party based on the routing information;~~
determine an identity of the called terminating party based on a query, which occurs at the processor, of a directory database that stores information associating contact information with the identity of the called terminating party;
determine targeted marketing material based on the identity of the called terminating party; and
provide the targeted marketing material to the originating party.

4. (Canceled)

5. (Previously Presented) The method of claim 1, further comprising:
identifying the originating party.

6. (Previously Presented) The method of claim 5, further comprising:
providing targeted marketing materials to the originating party based on
characteristics associated with the identity of the originating party.

7. - 20. (Canceled)

21. (Previously Presented) The method of claim 1, wherein the targeted marketing material
comprises a coupon.

22. (Previously Presented) The method of claim 21, wherein the coupon comprises a coupon
for an airline ticket.

23. (Previously Presented) The apparatus of claim 3, wherein the targeted marketing
material comprises a coupon.

24. (Previously Presented) The apparatus of claim 23, wherein the coupon comprises a
coupon for an airline ticket.

25. (Previously Presented) The method of claim 5, further comprising:
receiving a VoIP transaction from the originating party via a computer or
wireless device;

identifying cookies or web site favorites as forming a part of the identity of the originating party;

determining targeted marketing materials based on the identity of the originating party; and

displaying the determined targeted marketing materials to the originating party on the computer or wireless device.

26. (Previously Presented) The method of claim 5, further comprising:

receiving a VoIP transaction from the originating party;

identifying a user-specific characteristic associated with an IP address of a computer or wireless device ID as forming a part of the identity of the originating party;

determining targeted marketing materials based on the identity of the originating party; and

displaying the targeted marketing materials to the originating party based on the user-specific characteristic associated with the IP address of the computer or wireless device ID of the originating party.

27. (Currently Amended) The method of claim 5, wherein the targeted marketing materials are displayed to the originating party one of before, during and after routing the telephone call ~~directly~~ from the originating party to the called terminating party.

28. (Currently Amended) The method of claim 25, wherein the targeting marketing materials are displayed to the originating party at least one of before, during and after routing the telephone call directly from the originating party to the called terminating party.

29. (Currently Amended) The method of claim 26, wherein the targeting marketing materials are displayed to the originating party one of before, during and after routing the telephone call directly from the originating party to the called terminating party.

30. (Currently Amended) The apparatus of claim 3, wherein the targeted marketing materials are displayed to the originating party one of before, during and after routing the telephone call directly from the originating party to the called terminating party.

31. (Previously Presented) The apparatus of claim 3, wherein the memory further directs the processor to:

- receive a VoIP transaction originating from a computer having routing information associated with a telephone number or IP address;

- identify a user-specific characteristic associated with an IP address of a computer or wireless device ID of the originating party;

- determine targeted marketing materials based on the identity of the originating party; and

- provide targeted marketing materials to the originating

party.

32. (Previously Presented) The apparatus of claim 3, wherein the memory further directs the processor to:

- receive a VoIP transaction originating from a wireless device having routing information associated with a wireless device ID;
- identify a user-specific characteristic associated with an IP address of the wireless device ID of the originating party;
- determine targeted marketing materials based on the identity of the originating party; and
- provide targeted marketing materials to the originating party.

33. (Previously Presented) The method of claim 1, further comprising:

- offering the originating party an option to contact a second terminating party within the specific industry or business category identical to the industry or business category of the called terminating party, and
- switching the call of the originating party from the called terminating party to the second terminating party, when a current hold time of the called terminating party is a first predetermined number of minutes and the current hold time of the second terminating party is a second predetermined number of minutes that is substantially less than the first predetermined number of minutes.

34. (Previously Presented) The method of claim 33, wherein the first predetermined number is approximately 25 minutes and the second predetermined number of minutes is approximately 5 minutes.